



Dear Friends,

In 2016 Grace Mar Services Inc will have closed its 7th and most successful year of operation. In 2016 we continued to improve on all of our program outcomes. Our job placement program has seen outcomes increased in the number of job placements from 404 to 413, our job placement percentage increased from 28% to 45% and our average job placement earnings increased from \$10.60 per hour to \$11.50. Also, it took us less time to place our clients into new job opportunities from 27.4 days in 2015 to 26.6 days in 2016. In addition, we had 82 Charlotte Housing Authority residents to complete the 8-hour Homebuyer Education class and we currently have several of those graduates in various stages of the home buying process.

In 2017 we will unveil our “Upward Mobility” service model and we will begin to market all of our successful programs as “one continuum of service”, which will enable our clients to move from a place of “dependency to self-sufficiency”. 2017 is a critical year for us and we feel that we are up for the challenge.

Grace Mar Services Inc and our family of companies will continue to look for new innovative ways to provide programs and services that meet the needs of our ever changing community.

We look forward to continuing our service to the citizens of Charlotte , North Carolina for the betterment of our community.

Sincerely

Kenneth D. Smith President/Founder

2016 Results-Outcomes-Impact



Clients' income increased **7%** from \$10.75 to \$11.50 per hour



\$9.8 MM in annualized income
back into the community



82 NEW graduates from our Homebuyers Education Program



413

New Job Placements

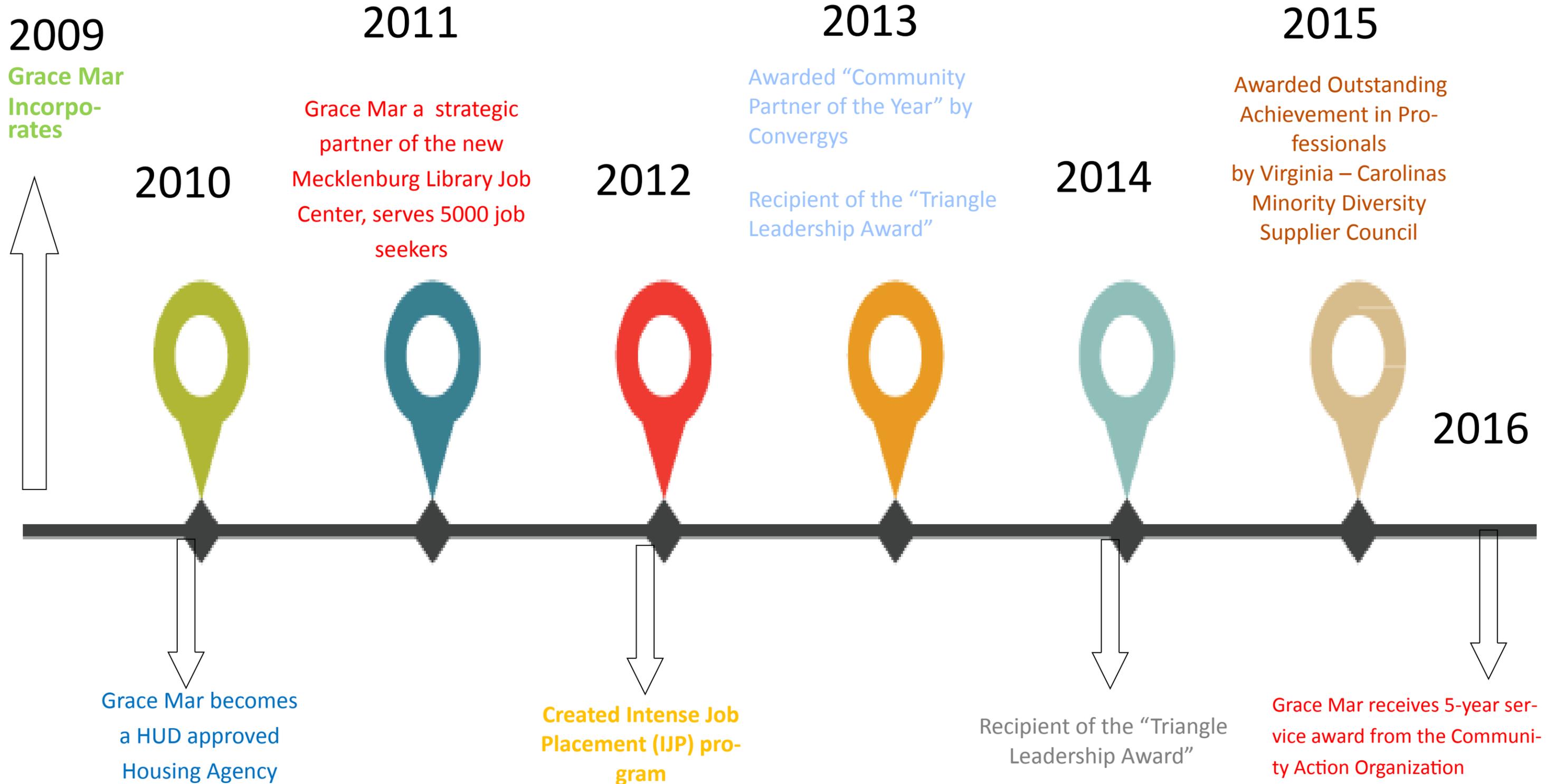


Six New Funders
\$62.5k
Total Donation



Grace Mar receives **6th** service award/recognition

History of Grace Mar Services Inc 2009-2016



SUCCESS STORIES

Antonia Garriett - was first referred to Grace Mar's job placement services in 2014. She was unemployed and had just lost a job that was paying her \$7.85 per hour. Grace Mar was able to help her with a position in a call center that paid her \$10.00. This position also offered Ms. Garriett full medical, dental and vision benefits for her and her family. After about two years in her call center position, Ms. Garriett contacted Grace Mar again, she was ready for a new challenge that would offer her more money and added responsibility. Again, Grace Mar was able to assist her with locating employment. Today Ms. Garriett is working as a "Medical Scheduler" earning \$14.50 per hour, which is almost double what she was making when she first walked through the doors at Grace-Mar in 2014. In addition, Ms. Garriett plans to enter Grace Mar's homeownership program in 2017 and pursue purchasing a home. Ms. Garriett gives full credit to Mrs. Grace Smith, Co-Founder of Grace Mar Services Inc and her Case Manager Mrs. Ayanna Drake for their support and encouragement throughout the years. Congratulations to Ms. Garriett!



Ms. Latasha Beard jumped at the opportunity to take the a free homebuyers education class that was offered by Grace Mar. When asked why she wanted to take the class? she stated "I wanted to learn more about becoming a home owner and to see if it was possible for someone like me to buy a home" Well almost 18 months later her investment of 8 hours in a homebuyer education class, along with coaching and support from her Grace Mar counselor (Robin Craig) and case manager (Brenda Hayden) are about to pay off. Ms. Beard has a contract on a new home and is scheduled to close on her new home in early March in 2017. Congratulations Ms. Beard, well done!

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Ms. Drida Hyde- Secretary & Treasurer
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